IOANNIS KASTORIS

SHIPPING MANAGEMENT GRADUATE

gkastoris13@gmail.com
+30 6987113386
Chaidari, Athens, Greece

PROFESSIONAL PROFILE

Ambitious and disciplined shipping professional with a Bachelor's degree in Shipping Management and a clear commitment to establishing a long-term career in the maritime industry. My experience as a professional athlete has shaped a strong work ethic, resilience, accountability and a highly team-oriented mindset, while teaching me to remain focused and effective under pressure. I am currently furthering my professional development through the Institute of Chartered Shipbrokers (ICS), strengthening my understanding of the commercial and professional environment of shipping and ship-broking. I am eager to bring my energy, willingness to learn and goal-oriented approach to a demanding professional environment where I can contribute, develop and grow.

CORE COMPETENCIES

Leadership Team-focused & accountable	**Negotiation** Clear & confident communication	**Organisation** Structured & reliable	**Adaptability** Resilient & quick to learn
Problem Solving Practical & analytical	**Initiative** Proactive & committed	**Work Ethic** Disciplined & consistent	**Commercial Mindset** Target & results oriented

PROFESSIONAL EXPERIENCE

MARINE DEPARTMENT ASSISTANT — MCCL

February 2025 – May 2025

- Supported the Marine Department with day-to-day departmental and operational activities.
- Gained practical exposure to the professional working environment of a shipping company.

SKIPPER — FAMILY MARITIME BUSINESS, IOS

June 2025 – Summer season

- Worked as a skipper within the family maritime business, combining operational responsibility with direct customer interaction.
- Maintained a professional, responsible and safety-conscious approach throughout daily operations.

SPECIAL FORCES — HELLENIC ARMED FORCES

November 2025 – August 2026

- Completed compulsory military service in the Special Forces within a demanding and highly disciplined environment.
- Further developed discipline, teamwork, adaptability, responsibility and the ability to remain effective under pressure.

HOSPITALITY & TOURISM — IOS / HOTEL

Summer seasons, 2021–2023

- Worked in seasonal hospitality and hotel environments in 2021, 2022 and 2023, developing customer service, communication, teamwork and adaptability.
- Gained experience working responsibly and efficiently in fast-paced and demanding seasonal settings.

PROFESSIONAL FOOTBALL PLAYER — ATROMITOS F.C. & APOLLON SMYRNIS F.C.

Until 2020

- Competed at professional level and was a member of the Greece U21 national team setup.
- Developed discipline, resilience, teamwork, accountability and the ability to perform consistently in a high-pressure, performance-driven environment.

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EDUCATION & PROFESSIONAL DEVELOPMENT

BACHELOR'S DEGREE IN SHIPPING MANAGEMENT — Plymouth University | 2019–2023

Graduate with Upper Second-Class Honors

INSTITUTE OF CHARTERED SHIPBROKERS (ICS) — Currently studying
Continuing professional development within the shipping and ship-broking field.

HIGH SCHOOL DIPLOMA — 3rd High School of Chaidari | 2017–2019

CERTIFICATES & QUALIFICATIONS

University of Michigan — Proficiency Certificate in English

ECDL Profile Certificate — Word Processing, Spreadsheets, Using Databases, Presentation and Online Essentials

PROFESSIONAL STRENGTHS

- Leadership and effective team collaboration
- Negotiation, communication and interpersonal skills
- Management and organizational ability
- Problem-solving, adaptability and resilience
- Creativity, initiative and proactive thinking
- Strong sense of responsibility and reliability
- Target-oriented and performance-driven mindset
- Continuous learning and professional development

LANGUAGES

Greek — Fluent

English — Fluent

Spanish — Basic

ABOUT ME

Originally from Chios, I have always maintained a strong personal connection with the sea. This connection, together with my academic background, is a key motivation behind my decision to pursue a professional career in shipping.

CAREER OBJECTIVE

To join a reputable shipping organisation where I can apply my academic knowledge, discipline and team-oriented approach, while developing strong commercial and operational expertise and contributing to the company's objectives.

PERSONAL QUALITIES

- Disciplined
- Resilient
- Ambitious
- Team-oriented
- Reliable
- Adaptable
- Hard-working

REFERENCES AVAILABLE UPON REQUEST