

1st NAVIGATOR SHIPPING DECISION MAKERS WEEKEND

CHIOS, 21-23
SEPTEMBER
2018

GOING... BACK TO OUR MARITIME ROOTS

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18th NAVIGATOR FORUM 2018

NEWSLETTER

18th NAVIGATOR FORUM 2018 – THE SHIPPING DECISION MAKERS FORUM

PROGRAM

11.00 – 11.30 Welcoming Remarks

Prof. Serafim Kapros
Chairman, Department of Shipping, Trade & Transport
UNIVERSITY OF AEGEAN

Danae Bezantakou
CEO - NAVIGATOR SHIPPING CONSULTANTS LTD

Dr. George Pateras
Managing Director - AEGEUS SHIPPING S.A.
& Chairman - HELLENIC CHAMBER OF SHIPPING

Capt. Dimitris Bezantakos
President - NAVIGATOR SHIPPING CONSULTANTS LTD

11.30 – 12.30

1st Panel

**"The Future of Shipping:
The Role of Technology,
Environmental Developments & Changes
in Human Resources"**

Moderator:

Helena Athoussaki
Head of Maritime Sustainable Center – PwC

Speakers:

Kostis Achladitis
Director - GOLDEN CARGO & 2nd Vice President - PCCI

Katerina Skourtanioti
Managing Director
VENLYS MARITIME SPECIALISATION SERVICES

Roberto Coustas
Co - Founder & CEO - DEESEA TECHNOLOGIES

George Skrimizeas
General Manager – ALLSEAS MARINE

Dr. Anna Maria Kotrikla
Assistant Professor, Department of Shipping,
Transport and Trade - UNIVERSITY OF AEGEAN

12.30 – 13.00

Coffee Break

13.00 - 14.00

2nd Panel "Past, Present & Future"

Moderator:

Capt. George Tsouris
President – CHIOS MARINE CLUB
& Operations Manager – BLUE PLANET SHIPPING S.A

Speakers:

George Xiradakis
Managing Director – XRTC Business Consultants Ltd &
President – THE PROPELLER CLUB (Port of Piraeus)

George Tsavlis
Principal - TSAVLIRIS SALVAGE GROUP

Theofilos Xenakoudis
Director - Worldwide Business Operations /
Managing Director - IRI/THE MARSHALL ISLANDS REGISTRY

George Alexandratos
General Manager - APOLLONIA LINES S.A.
& Vice President – HELLENIC CHAMBER OF SHIPPING

Angie Hartmann
Crew Manager - STARBULK S.A. & President - WISTA HELLAS

George Georgoulis
Master Mariner, Msc - Laboratory and Teaching Staff,
Department of Shipping, Trade and Transport
UNIVERSITY OF AEGEAN

Dinos Arcoumanis
Chairman of Academic Board - METROPOLITAN COLLEGE

14.00 – 15.00

**3rd Panel "New challenges in Shipping
and education's role"**

Moderator:

Prof. Serafim Kapros
Chairman –Department of Shipping, Trade and Transport
UNIVERSITY OF AEGEAN

Speakers:

Maria Lekakou
Professor, Dean, Department of Shipping,
Trade and Transport – UNIVERSITY OF AEGEAN

Maria Makka
Director of Studies – CHIOS MERCHANT MARINE ACADEMY

Capt. George Tsouris
President – CHIOS MARINE CLUB
& Operations Manager – BLUE PLANET SHIPPING S.A

Michael Fragkias
DPA - SUN ENTERPRISES LTD

Costas Kalargiros
Group HR Director – LATSCO SHIPPING LTD

George Georgoulis
Master Mariner, Msc - Laboratory and Teaching Staff,
Department of Shipping, Trade and Transport,
UNIVERSITY OF AEGEAN

15.00- 15.15

Closing Remarks by Danae Bezantakou

15.15 – 16.30

Lunch - Lottery of Travel Gifts

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SATURDAY 22ND SEPTEMBER 2018

18TH NAVIGATOR FORUM 2018 (dress code: business casual)

10.15: Transfer to the University of Aegean by shuttle bus
(Meeting point: CHIOS CHANDRIS HOTEL)

11.00 – 16.30: 18TH NAVIGATOR FORUM 2018

16.30: Transfer to Chios Chandris Hotel by Shuttle bus

16.30 – 19.30: Free Afternoon

19.30: Transfer to the "Passas Tavern" by shuttle bus
(Meeting Point: Chios Chandris Hotel)

20:00 – ONWARDS: Traditional Chian Feast at "Passas" Tavern in
Lagada with live music (dress code: casual)

00.00: Transfer from "Passas Tavern" to Chios Chandris Hotel

SUNDAY 23RD SEPTEMBER 2018

10.00-10.15: Check out from Chios Chandris Hotel for those attending
the excursion (dress code: casual)

10.15: Transfer to Mastic Villages by shuttle bus
(Meeting point: CHIOS CHANDRIS HOTEL)

13.00: Transfer from Mastic Villages to Chios Mastic Museum by
shuttle bus

13.10: Tour at Chios Mastic Museum & Cocktail

14.20: Transfer to Emporios & Mavra Volia where you can either swim
or have lunch on your own expenses

16.40: Drop off to Chios Airport for those departing at 18.40

17:00: Transfer by Shuttle bus to Chios Maritime Museum

17.30: Visit at Chios Maritime Museum and Coffee Break

19.30: Drop off to Chios Airport for those departing at 20.40 & 21.15

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MODERATORS



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Helena has over 20 years of experience in Maritime sustainability and ICT.

Presently, she heads PwC's Maritime Sustainability Centre in Athens, a team of marine experts, engineers and analysts assisting shipping companies to ensure environmental compliance, design an effective performance monitoring system and build sustainable business operations. She is an expert in sustainability strategy, energy performance management, highly knowledgeable on EU MRV regulation with a solid technical and operational knowledge on maritime issues which she has applied at a broad range of clients in the maritime industry.

Helena is an active speaker in a wide variety of maritime conferences and associations and she participates regularly at the IMO Marine Environmental Protection Committee (MEPC) meetings while being involved in various proposals, presentations and studies for the IMO such as the 3rd IMO GHG study.

She is a member of the expert group European Sustainable Shipping Forum (ESSF) of European Commission on MRV shipping regulation, but also a member of the Women's International Shipping and Trading Association (WISTA).

Helena holds executive degrees from the Said Business School in Oxford and the London Business School (LBS) in Finance & Accounting, Hedge Funds, Mergers & Acquisitions, Private Equity, MBA from the ALBA Business school and MA from the University of Middlesex in London.

Moderator of First Panel:



Helena Athoussaki
Head of Maritime Sustainability Centre
PwC



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Moderator of Second Panel:



Captain George Tsouris born in Chios at 1964 is currently Operations Manager and Deputy DPA-CSO of Blue Planet Shipping Ltd and President of Chios Marine Club, Piraeus. He has served as a Deck Officer for several years after finishing his studies at the Merchant Marine Academy of Oinousses (1981-1983) and obtained Master Class A' Diploma since 1996 , having 13 years net Sea Service in total.

Capt. Tsouris has an extensive experience as Operations Manager and DPA-CSO in known and well respected shipping companies and has served as a secretary of the Pan-Hellenic Masters and Mates Union (2008- 2015) and since 2008 member of the board of Disciplinary Committee of Merchant Navy. Capt Tsouris has also been guest lecturer in academic institutions teaching mainly "Shipping Operation".

Capt. George Tsouris

President – Chios Marine Club

Operations Manager – BLUE PLANET SHIPPING S.A



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Seraphim Kapros is Professor in the University of the Aegean, at the Department of Shipping, Trade and Transport. He is a Civil Engineer specialised in Transport Engineering and Planning. He received a PhD in Transportation from the “Ecole Nationale des Ponts et Chaussées” (France), after a MSc (DEA) in Transportation from the Ecole Nationale des Ponts et Chaussées (France) and a MSc in Physical Planning from the University Paris IV-Sorbonne (France). He is teaching courses on Transport Planning and Logistics. Seraphim Kapros has participated in more than 60 European and national research projects in the fields of Transport Planning, Logistics, Transport Policy, Urban and Regional Planning, Intermodal Transport and Short Sea Shipping. He is member of the “Observatory of Transport Policies and Strategies in Europe” since 1999 and founding member of the European academic network “TRANSPORTNET”. He is also member of the Scientific Committee of the WCTRS (World Conference of Transport Research Society) and member of the “Freight and Logistics” Programme Committee of the European Transport Conference (Association for European Transport). Seraphim Kapros was member of the “National Council for Logistics” (Greece) from 2008 to 2016 and member of the Railway Regulation Office (Greece) from 2011 to 2016. He is currently Head of Department “Shipping, Trade and Transport”. Finally, he has published more than eighty papers in scientific journals and international conference proceedings.

Moderator of Third Panel:

Prof. Serafim Kapros
Chairman, Department of Shipping,
Trade and Transport
UNIVERSITY OF AEGEAN

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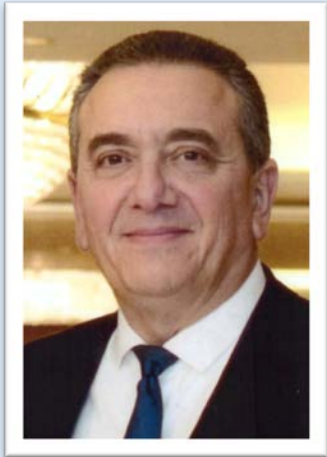
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SPEAKERS



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Dr. GEORGE D. PATERAS
Managing Director - Aegeus Shipping S.A.
Chairman - Hellenic Chamber of Shipping

George D. Pateras, born in London UK and the father of 3 adult children, is the Managing Director of Aegeus Shipping S.A. and, since 2016, the Chairman of the Hellenic Chamber of Shipping.

He studied Engineering and Economics and holds a BSc in Marine Engineering from Newcastle University, MS in Marine Engineering and Naval Architecture from MIT and a PhD from Plymouth University.

He is a Board Member of the Hellenic War Risks Association and the Bahamas Shipowners Association, Chairman of the Hellenic Shipping War Risks Insurance S.A., Vice Chairman, NATO, PBOS now TG(OS) (2000-) and permanent advisor (AMSCC) of the Hellenic Ministry of Defense.

Dr. Pateras has also served as the Chairman of the Bahamas Shipowners' Association (2011-2015) and as a Board member of the Hellenic Seamen's Pension Fund (1984- 1993), Olympic Aviation (1991-1993), the Hellenic Chamber of Shipping (1986-2015), the Union of Greek Shipowners (1983-2004), HELMEPA (1996-1998) and BSA representative on International Chamber of Shipping (2011-2015).

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George Skrimizeas has been General Manager of Allseas Marine S.A. since 2005 and Chief Operating Officer of Paragon Shipping Inc. since 2006 and Box Ships Inc. since 2013.

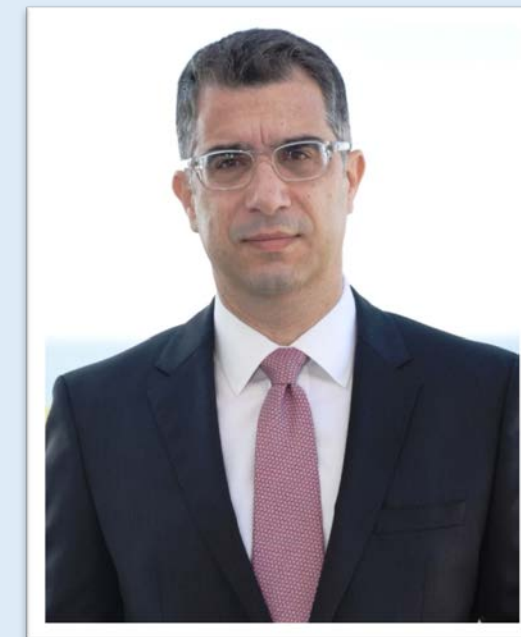
From 1996 to 2005, Mr. Skrimizeas has held various positions in Allseas, Eurocarriers and their affiliates, including General Manager, Accounts and Human Resources Manager, and Finance and Administration Manager. Mr. Skrimizeas has more than 30 years experience in the Shipping sector and has worked in Athens, Romania, Hong Kong and London based companies.

Mr. Skrimizeas received his Bachelor of Science degree in Business Administration from the University Of Piraeus, Greece in 1988 and completed the coursework necessary to obtain his Masters of Science in Finance from the University of Leicester, in the United Kingdom, in 2002.

He is a member of the Hellenic Chamber of Economics, the Hellenic Association of Chief Executive Officers, the Business Advisory Committee of the ICMA Centre, Henley Business school (Msc in International Shipping and Finance) and the Business Advisory Committee of the ALBA Graduate Business School (MBA in Shipping , Msc in Shipping Management). He has also served as Governor, Member of the Board of Governors of the International Propeller Club of the USA, Port of Piraeus and Member of its Maritime Committee (2015).

Currently he serves as President of the Executive Committee of the Institute of Finance and Business Administration of the Hellenic Management Association.

Mr. Skrimizeas has been awarded the 2014 “Quality Leader of the Year” Award from the Hellenic Management Association and the European Organization for Quality and was among the three finalists for the 2014 “European Quality Leader” Award.

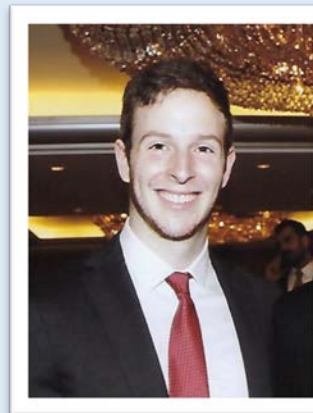


George Skrimizeas
General Manager - ALLSEAS MARINE SA

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Roberto Coustas was born in Athens, Greece and graduated in 2010 from Geitonas School. At the age of 17, he went to London and studied Mechanical Engineering at UCL, where he became familiar with Artificial Intelligence by taking extra-curricular courses from the Computer Science department. Following his interest in computing, he continued his studies at the University of Oxford, where he received his MSc in Computer Science with Distinction in Machine Learning. Working briefly as a performance engineer and technical coordinator at Danaos, he realised the potential of applying Artificial Intelligence in the shipping domain. He then decided to co-found DeepSea Technologies, which has revolutionised vessel monitoring with the use of state of the art A.I. algorithms and has earned a place at the Artificial Intelligence roundtable of websummit 2018 held in Lisbon along Google, Facebook and Twitter.



Roberto Koustas
Founder & CEO
DEEPSEA TECHNOLOGIES

Almost 40 years in shipping industry. Since 1977 working in Golden Union Shipping Group. In 1984 was appointed as Purchasing Manager. In 1989 was appointed to set up and develop Golden Cargo as Managing Director. Born and raised in Chios. Graduate the City of London Polytechnic (London University). Holds a BSc in Maritime Economics and MSc in Logistics



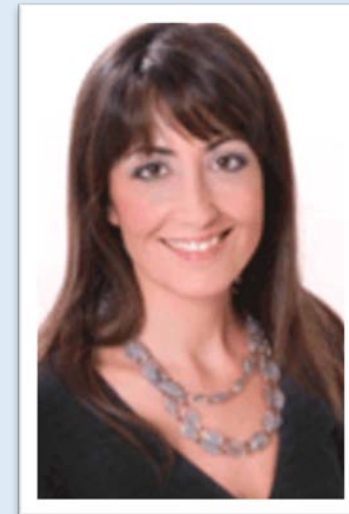
Kostis Achladitis
Managing Director - GOLDEN CARGO
2nd Vice President - PCCI

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Katerina Skourtanioti is one of the founders and the Managing Director of VENLYS Maritime Specialisation Services. She began as a Strategic Communication and Crisis Management expert in the Maritime and Oil and Gas industries and a trainer globally for Media Handling, Crisis Communication, Leadership and Internal Communication. She is a graduated from Athens University of Economics and Business Administration and she continued her studies abroad. She holds an MBA and she has also a master in Human Resources Management. As a strategic business consultant, she has more than 10 years of experience in the maritime industry with special focus on Human Element and Non Technical Skills, and safety culture strategies. Member of the Women's International Shipping and Trading Association (WISTA). Additionally she is a member of The International Propeller Club of the United States, International Port of Piraeus. She is married and a proud mother of 2 boys.

Katerina is committed to the implementation of safety intelligence in the maritime industry and the enhancement of the safety concept.



Katerina Skourtanioti
Managing Director - VENLYS Maritime Specialisation Services

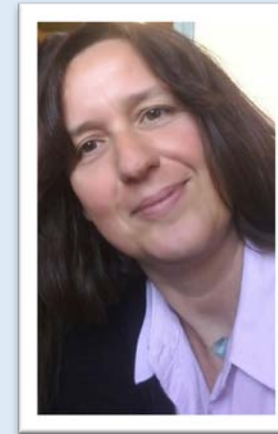
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Dr Anna Maria Kotrikla is an assistant professor in the Department of Shipping, Transport and Trade, University of the Aegean, Greece in the field of Environmental Technology and Management for Shipping and Transport. She obtained a BSc in Physics at Aristotle University of Thessaloniki and a PhD in Environmental Science at the University of the Aegean.

Her research interests include the study of the effects of shipping and transport on the marine and atmospheric environment and the development of policies for the protection of the environment from shipping and transport. She is currently working on the estimation of air pollutant emissions and the modelling of their dispersion in the urban atmospheric environment. She has participated in several research projects in the fields of water and air quality. She is the author of one book entitled “Shipping and the Environment” (in Greek) and more than 40 papers in conferences and peer reviewed journals.

She teaches the courses Management and Protection of the Environment, Transport and the Environment, Maritime Environmental Management and Management of Natural and Energy Resources.



Dr. Anna Maria Kotrikla
Assistant Professor
Department of Shipping, Transport and Trade
UNIVERSITY OF THE AEGEAN

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George Xiradakis
Managing Director
XRTC BUSINESS CONSULTANTS LTD.
&
President
THE PROPELLER CLUB
(PORT OF PIRAEUS)

George Xiradakis graduated from the Nautical Marine Academy of Aspropyrgos-Athens and he holds a diploma in Commercial Operations from City of London Polytechnic and an MSc in Maritime Studies from University of Wales.

In his banking carrier (1991-1998) he served as Vice President of Credit Lyonnais Shipping Group and Head of European Shipping finance activities and as Head of Greek, Indian and Middle East Shipping. In 1999 he founded XRTC Business Consultants and since then he has been the Managing Director of the Company. XRTC acted as Commercial Representative of the French Banks Credit Lyonnais (up to 2004) and Natixis (up to 2008). Since 2009, XRTC has been working closely with the Chinese ship finance market. In 2011 XRTC signed a Financial Consultancy Agreement with China Development Bank. XRTC has won the Greek Shipping Financier of the Year by Lloyd's List Greek Shipping Award 2010.

Mr. Xiradakis is a member of the Board of Directors of Paragon Shipping Inc (NASDAQ: PRGN). He also serves as the President of the Board of Governors of the International Propeller Club of the United States –International Port of Piraeus; he is also the General Secretary of the Association of Banking and Shipping Executives of Hellenic Shipping and a Board Member of the China-Greece Friendship Association. He is also member of Marine Club of Piraeus, HELMEPA, Member of the Mediterranean Committee of China Classification Society, Greece-China Chamber and member of President's Advisory Council of American College of Greece. Mr. Xiradakis was member of the Board of Directors of DryShips Inc. (NASDAQ: DRYs) from 2008 up to November 2015, also was a member of the Board of Directors of Aries Maritime Transport, which has since changed its name to NewLead Holdings Ltd (NASDAQ: NEWL). Mr. Xiradakis also served as Chairman of the Board of Directors of Hellenic Public Real Estate Corporation and the first President of the National Center of Port Development.

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George Tsavlis
Principal

TSAVLIRIS SALVAGE GROUP

Mr. George A. Tsavlis was born in London. He graduated from Athens College in 1968 and having acquired professional qualifications in Shipping (F.I.C.S., ACI.Arb), he concluded his graduate and post graduate studies in Shipping Law at University College London in 1973, with an L.L.M. degree. In 2009 he was qualified as a Mediator at the ADR Group London and in 2014 was certified as a Mediator by the Greek Ministry of Justice, Transparency and Human Rights.

He familiarized himself with the shipping and salvage sectors from a very early age by being engaged in the family business. George is a Principal at “Tsavlis Salvage Group” and represents the business on both a commercial and environmental basis internationally. He holds the position of Past Chairman of INTERMEPA (International Marine Environment Protection Association), Chairman of CYMEPA (Cyprus Marine Environmental Protection Association), which received the “Cyprus Maritime Prize 2007”, as well as member of the Board of Directors of the Cyprus Union of Shipowners and Honorary Chairman of the Tsavlis Cultural Foundation. Furthermore, Mr. George Tsavlis was awarded the 2016 Capital Link Greek Shipping Leadership Award, in recognition of his unique and extensive contribution to Shipping and Greece and for his overall outstanding service to the shipping industry made by him individually, as a family and by his company as a Group.

George is a frequent keynote speaker and panelist at numerous maritime related conferences. He is an avid supporter of various charities, an art and music enthusiast and has completed ten London marathons. He is a father of six children.

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George Alexandratos
General Manager,
APOLLONIA LINES S.A.
Vice President,
HELLENIC CHAMBER OF SHIPPING

George Sp. Alexandratos was born in Athens in 1973. He had studied at Moraitis School and graduated with a Bsc in shipping business from Plymouth University and Msc in Maritime Policy from Cardiff University. He is the director of Apollonia Lines S.A. which was founded in 1974 from his father Spyros who unfortunately passed away in September 2004 and that time his father apart being the founder of Apollonia Lines was also the president of the Hellenic chamber of shipping. In 2013 he established together with co-partners the shipping fund called Blue water Maritime Capital targeting to invest in dry bulk shipping.

George is now the General Secretariat of Hellenic Short Sea Shipowners Association since February 2012 while during the period from Feb 2009-2012 he was the second vice president. Also He is the Vice President of the Hellenic Chamber of Shipping, BOD at Korea registry and bod at the marine club. Since February 2014 he is the President of the Hellenic Hull Mutual.

George is interested to promote the benefits of shipping in the international economy and loves the word Hellenic and believes very much to Hellines, to Europe as soon as all the parties are united...

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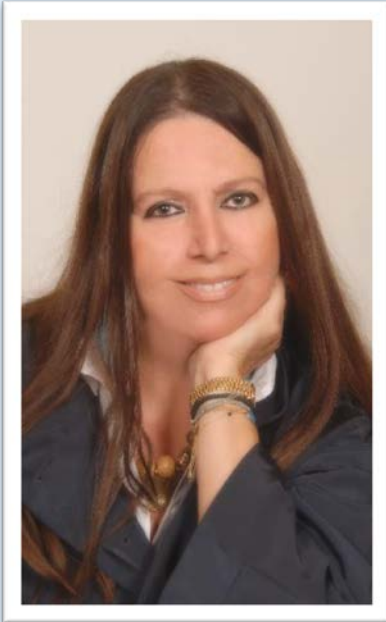
Theo Xenakoudis

**Director, Worldwide Business Operations / Managing Director
IRI/The Marshall Islands Registry**

Theo Xenakoudis joined International Registries, Inc.'s (IRI's) Piraeus office in 2001 as Business Development Manager after serving in the Greek Navy. In this role, Theo was instrumental in assisting with the promotion of the Republic of the Marshall Islands (RMI) Maritime and Corporate Registries in the Mediterranean region. In January 2007, Theo was promoted to Managing Director of IRI's Piraeus office and continued to strengthen IRI's relationship with the maritime and corporate communities in his marketing territory. He has also expanded the reach of the Piraeus office to include markets in Turkey, Italy, and Monaco, while still maintaining a strong relationship with the Greek shipping community. In April 2011, Theo was given the additional responsibility of serving as IRI's Worldwide Business Operations Officer, and in February 2015 was promoted to Director, Worldwide Business Operations. Theo holds a Bachelor of Science in Transport and Shipping (Insurance and Maritime Law Pathway) and received his Master of Laws (L.L.M.) in Maritime Law from the Business College of Athens, in association with London Metropolitan University.

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Angie Hartmann
Crew Manager - STARBULK S.A
President - WISTA HELLAS

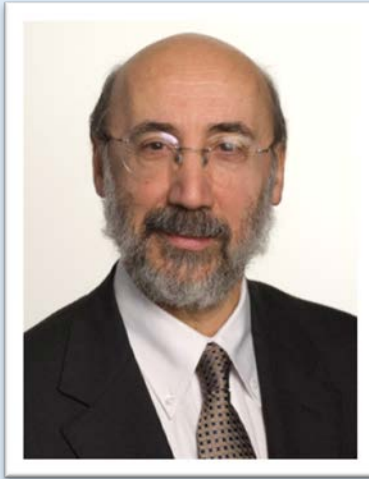
Angie Hartmann. Angie has been an active member of the Greek shipping community for the last 25 years. In 1984, she attended Psychology-related courses at the University of La Verne, while in 1989 she obtained her Diploma in Travel & Tourism from Hosta International Leysin in Switzerland. Between 1989 and 1991, she worked in Geneva for Transworld Airlines (TWA).

In 1992, Angie returned to Greece and until recently she has been managing the crew functions of Oceanbulk Maritime S.A. and Star Bulk S.A, as a Crew Manager, which is a Nasdaq-listed shipping company with a fleet of 108 newly built dry-bulk cargo vessels. She currently holds the position of Executive Vice President – Crew Affairs and is in charge of monitoring the crew plans on bulk carriers adhering to sound manning practices and proper financial principles, as well as strengthening the company's affairs with crews. For this reason, Angie often travels to Manila and the rest of the world, in order to keep close contact with the crew, promote the companies' brand name and always exploring future potential markets.

Also, Angie is an active member of WISTA Hellas since 1999 and President of WISTA Hellas since April 2014. She is bilingual (English/Greek) and also speaks French. Finally, she has attended numerous maritime conferences either as a participant or speaker.

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Dinos Arcoumanis,
Chairman of Academic Board
METROPOLITAN COLLEGE

Professor Arcoumanis holds undergraduate and graduate degrees in Physics, Engineering and Mechanical Engineering from the Aristotelian University of Thessaloniki, the University of California and Imperial College London, respectively. His academic career includes appointments as Professor of Mechanical Engineering at Imperial College London and as Dean and then ex-Deputy Vice-Chancellor at City, University of London from where he stepped down in 2014. In 2012 he was appointed Ambassador-at-large of the Hellenic Republic for Energy Policy and New Technologies followed in 2014 by his appointments as Director and Member of the Board of the Angelicoussis Shipping Group and as Chairman of the Academic Board of Metropolitan College, Greece.

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George Georgoulis, Master Mariner
Msc - Laboratory and Teaching Staff
Department of Shipping, Trade and Transport
UNIVERSITY OF AEGEAN

Georgoulis Georgios was born in Chios in 1964. He studied in the Merchant Marine Academy of Oinousses from where he graduated in 1983. From 1983 until 1985 he served in oceangoing cargo vessels as a Cadet. In 1985 he acquired the second officer licence and served as a second officer in oceangoing bulk carriers and tankers until 1987 when he served in Martial Naval as an acting Sub-lieutenant until 1989 and was released as a Reserve Officer. He continued his career as a deck officer in oceangoing tankers of various capacities with speciality on Very Large Crude Carriers (VLCC). After having studied in the Educational Centre of Merchant Marine officers he acquired in 2000 the Captain Licence and he served as a Captain in Very Large Crude Carriers (VLCC) until 2003 when he was engaged by the University of the Aegean in the department of Shipping Trade and Transport as a Teaching Associate to support the Nautical studies in both under graduated and post graduated programs where he works until today. He received a MSc from University of the Aegean emphasizing in new technologies for Maritime industry in 2007 and he is a phd candidate since 2010. From February 2011 to July 2012 he worked in the ministry of maritime affairs as an advisor to the secretary general. He is an active Captain and he is specialised in shipping operation, seafarer education issues, in the International Safety Management Code, and in maritime Risk Assessment.

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EDUCATION

Oct 1981 – Feb 1987 National Technical University of Athens– Greece Bachelor of
Science in Chemical Engineering
Sept 1975 – Jun 1981 “2nd General High School of Chios”

WORK EXPERIENCE

Oct 1995 – Aug 2014 Professor in Chios Merchant Marine Academy
of Engineering- Greece teaching Chemistry, Metallurgy, Fluid Mechanics, Fuels and
Lubricants
Sept 2014 – Director of Studies in Chios Merchant Marine
Academy of Engineering- Greece

SKILLS

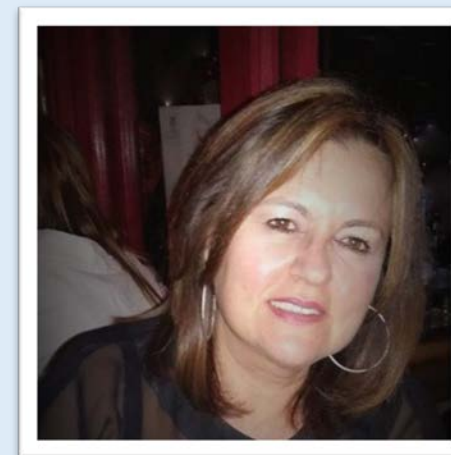
Languages Greek – Native language
English – Very good
French- very good
Italian- elementary
Computer Very good knowledge of MS Office

SEMINARS

Certificates available upon request

INTERESTS

Music , Cinema, Photography, Travelling



Maria Makka
Director of Studies
MERCHANT MARINE ACADEMY OF ENGINEERING CHIOS

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Dr. Maria Lekakou is Professor in Maritime Economics in Department of Shipping, Trade and Transport and Dean of Business School. She has a longstanding experience in shipping and maritime policy, as Advisor to the Minister of Mercantile Marine (1996-2000), member of the National Regulatory Authority for Internal Maritime Transportation (2001-2004) and as a maritime expert in national or European bodies (2007-). Maria Lekakou is co- author of books examining European Maritime Policy, Greek shipping competitiveness island transports and cruise tourism and she has studied short-sea shipping policy developments, maritime tourism, cruise industry, passenger shipping, labour affairs as well as European policies related to liner shipping, cabotage, maritime competition and Blue Growth and entrepreneurship. She has contributed over 60 peer reviewed papers to international scientific conferences or journals, and has participated in numerous R&D projects. She is Treasurer of the International Association of Maritime Economists (IAME).



Maria Lekakou
Professor, Dean, Department of Shipping & Trade and Transport
UNIVERSITY OF AEGEAN

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1962 - Graduated Gymnasio Arrenon Chiou
18/07/1962 – Joined the Company Stavros.G.Livanos as Deck Cadet onboard the M/V Atlantic Sunlight
1976: Master Merchant Marine Certificate

From 1962 to 1992 working on ships of S.Livanos Group as follows:

1962 – 1966 : Deck crew
1966 – 1970 : 2nd Officer
1970 – 1975 : Chief Officer
1976 – 1992 : Master on all types and size of tankers, including VLCC / ULCC

From 1992 up to now working in S.Livanos Group (56 years) and in particular in the operating Company Sun Enterprises Ltd in various positions:

1992 – 1994 – Creating a new “Safety and Prevention Department”
1994 – 2000 – Crew Manager in S.Livanos - Hellas
2000 – up to this day : Designated Management Representative & Safety Manager, in charge of the Company’s (Sun Enterprises Ltd) integrated Health, Safety, Quality and Environmental Management System.
In charge also for the Company personnel training

TRAINING / SEMINARS

- Train the Trainer
- Internal Auditor (ISM / ISO 9001 / 14001 / MLC / Security)
- Managing Incident Investigation and Risk Assessment
- BRM/BTM
- ECDIS Generic and Specific for Atlas, Furuno, JRC
- ISI 9001 – Quality management and 14001 – Environmental Management
- Crisis Management and Press Relations
- Various oil pollution response seminars / drills
- Human Resources Management
- Behavioral Based Safety – BBS
- Various Oil Major workshops, including SHELL Maritime Partners in Safety

Member of HELMEPA Training Committee since 1014



Michael Fragkias
DPA
SUN ENTERPRISES

1st NAVIGATOR SHIPPING DECISION MAKERS WEEKEND

CHIOS, 21-23
SEPTEMBER
2018

Costas Kalargyros has been the Group HR Director in Latsco Shipping Ltd since May 2017. He is responsible for Human Resources Management and internal communications in the 3 offices, Athens-London-Monaco where Latsco operates.

Costas has 23 years experience in the fields of HR, Corporate Responsibility and Internal Communications. He began his career in 1995 in a shipping company but soon, in 1996 he joined AB Vassilopoulos where he grew up professionally living the experience of the organization's transformation from a family owned company to a multinational one. In 2011, he moved to the mother company AholdDelhaize Group, during which time, he served in regional and global HR & Sustainability positions. During his career, he had the opportunity to participate in numerous of global projects including the integration of acquired companies and mergers of big multinational companies as well as leading global Associates Wellbeing & Diversity Committees that aimed at strengthening associates engagement and respect for the diversity of people.

He was born in Montreal but grew up in Chios. He studied statistics in University of Piraeus and HR Management in University of Edinburgh.



Costas Kalargyros
HR Director
LATSCO SHIPPING LTD

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DECISION MAKERS WEEKEND**

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SEPTEMBER
2018**

SPONSORS



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MACGREGOR

MacGregor shapes the offshore and marine industries by offering world-leading engineering solutions and services with a strong portfolio of MacGregor, Hatlapa, Porsgrunn, Pusnes and Triplex brands. Shipbuilders, owners and operators are able to optimise the lifetime profitability, safety, reliability and environmental sustainability of their operations by working in close cooperation with MacGregor.

MacGregor solutions and services for handling marine cargoes, vessel operations, offshore loads, crude/LNG transfer and offshore mooring are all designed to perform with the sea.

MacGregor is part of Cargotec. Cargotec's sales in 2016 totalled approximately EUR 3.5 billion and it employs over 11,000 people, Cargotec's class B shares are quoted on NASDAQ OMX Helsinki Ltd under symbol CGCBV.

GOLD SPONSOR



www.palaureg.com

PALAU INTERNATIONAL SHIP REGISTRY

Palau International Ship Registry (PISR) is the fastest growing and most efficient ship registry in the world, which is investing in advanced technology, highly experienced staff and is built on foundation of a fully electronic registry. Redefining the Ship Registration service, PISR proves that the world's oceans are big enough for a smart superior Flag!

PISR provides the highest standards of administrative, legal, technical and support functions to ship-owners and managers including documentation for the ships and registering them under the Flag of the Republic of Palau.

The Palau International Ship Registry (PISR) was created by an amendment to the Title 7 of the Republic of Palau National Code in 2010 and was appointed by the government of the Republic of Palau as the Ship Registry Administrator.

In January 2017 PISR announced the opening of its European Head office in Greece - as part of its USA, Houston Head office upon a comprehensive strategy in the development of the registry.

Palau Registry has more than 40 Deputy Registrars with presence in 22 Countries, and more than 80 Flag State Inspectors spread worldwide, assuring that PISR can offer truly 24/7 support for clients.

GOLD SPONSOR



METROPOLITAN COLLEGE | MARITIME & SUPERYACHT ACADEMY

www.mitropolitiko.edu.gr

Metropolitan College is the largest UK TNE provider in Greece, offering 58 Bachelors and Masters in 4 campuses, in collaboration with 5 distinguished UK state Universities. Metropolitan College launched its Maritime & SuperYacht Academy in partnership with Solent University in Southampton, UK, giving the opportunity to young people to attend one of the world's leading maritime academies, without leaving Greece. The Maritime & SuperYacht Academy is based in the new modern 3,500m² facilities of Metropolitan College in the heart of Piraeus port.

Metropolitan College collaborates with the world-leading, 70-year-old Warsaw School of Maritime Science and Engineering of Solent University, the world's premier maritime education and training provider offering first class education, training, consultancy and research services to the international shipping, commercial yacht, and offshore oil and gas industries.

The new Maritime & SuperYacht Academy aims to deliver Maritime Education with an international perspective in Greece. The Academy covers the whole range of maritime training, starting with merchant navy officers, Yacht/Superyacht officers and crews, undergraduate and postgraduate studies in Shipping and Port Management. All academic programmes consist of up-to-date modules which cover all the latest trends and aspects of the functional and practical areas of the Shipping and Maritime industry. Metropolitan College also collaborates with the Professional Yachting Association- PYA, to provide specialized certifications in the fields of Yacht and Superyacht.

Metropolitan College is the only higher education institution in Greece which is accredited by the two most prestigious professional societies in the shipping industry worldwide, namely the Institute of Chartered Shipbrokers - ICS and the Chartered Institute of Logistics and Transport - CILT. Moreover, it is an Associate Member of INTERCARGO, the International Association of Dry Cargo Shipowners and a Marine Member of the Institute of Marine Engineering, Science and Technology - IMarEST, the international membership body and learned society for marine professionals operating in the spheres of marine engineering, science, or technology. Metropolitan College is a Corporate Member of the Hellenic Marine Environment Protection Association - HELMEPA. The membership's aim is to support the association's actions to create an environmental conscience in shipping, maritime safety and to maintain a clean marine environment, as well as to expand students training opportunities at contemporary issues and increase awareness of the marine environment protection. Last but not least, the Metropolitan College Piraeus campus is unconditionally certified as a Maritime Training Provider by DNV-GL, the world's leading classification society, being the only College in Greece that carries this certification, which covers all naval and maritime training programmes offered.

SILVER SPONSOR



www.register-iri.com

INTERNATIONAL REGISTRIES, INC.

INTERNATIONAL REGISTRIES, INC. and its affiliates (IRI) provide administrative and technical support to the Republic of the Marshall Islands (RMI) Maritime and Corporate Registries. The RMI Registry is the second largest registry in the world, surpassing 161 million gross tons with 4,405 registered vessels at the end of June 2018. IRI has a network of 28 worldwide offices that have the ability to register a vessel, including those under construction, record a mortgage or financing charter, incorporate a company, issue seafarer documentation, and service clientele.

The quality of the RMI fleet can be measured by the RMI's continued White List status on both the Paris and Tokyo Memorandums of Understanding (MoUs). The RMI also meets the flag criteria for a low risk ship under the Paris and Tokyo MoU's New Inspection Regimes, and has qualified for the United States Coast Guard's Qualship 21 roster for 14 consecutive years, which is unprecedented.

The most important asset to the RMI Registry is its customers and IRI strives to provide them with full service from any office, 24 hours a day.

SILVER SPONSOR



<https://www.setm.gr/>

SUPER ECO BULKERS MANAGEMENT

What's SUPER ECO?

The company is headquartered in Piraeus and manages a fleet of 6 bulk carriers of good quality and high standard construction and equipment, exceeding the level of international recognized safety rules and regulations.

Effective and efficient management system performance is fundamental for the Group's long-term success and therefore an integral part of its business plans and strategy. Everyone is expected to keep a personal, active and constructive role in drive for flawless, efficient, competitive and customer focused operations.

Our philosophy is that shipping is an operationally intensive business where companies have to work in a rapidly changing environment regarding commercial rules and stricter regulations, Shipping is a cyclical and capital-intensive business where only those who keep a sharp lookout for opportunities will be rewarded.

MILESTONES:

In 1886 Company owned the first ship trading in the Black Sea and Med.

- In the 1960s the Group began to manage the first Liberty type ships
- In 1989 a total 10 bulkers were managed by the Group
- The Group entered the new-building market for the first time in the 90s
- Since then a dynamic new building project is always in effect aiming to continuously reduce the fleet average age and comply with the latest international Safety and Environmental Standards
- On December 2015 the Group has in place a dynamic new building project of two ships

Super-Eco's vessels operate worldwide, providing dry bulk transportation services for many charters. Group's main aim is to keep long term business relationships with well established charters.

LOGISTICS PROVIDERS



www.goldencargo.gr

GOLDEN CARGO

Golden Cargo , the fastest growing Ship Spares Logistics Provider offering the most responsive and personalized services from anyone else in the industry.

Golden Cargo SA has gained an important global presence offering total solutions, with strategic partnerships with companies like Lufthansa Cargo further securing the quality of the offered services.

Special emphasis has been given to our Marine Solutions product. The company strategically targets and invests on further developing the product that first introduced to the Greek Shipping industry. Marine Solutions is a highly customized product designed to meet the time-sensitive needs of the maritime industry;

shipping companies ,shipyards ,ship handlers and suppliers of marine spare parts require a great degree of logistics precision around the clock.

Our service portfolio includes, airfreight (IATA agent) , seafreight (NVOCC), logistics, distribution and simplified in-house clearance service (AEO-F) implementing the international quality standards as per ISO 9001:2008

BRONZE SPONSORS

CHANGING THE HUMAN PERFORMANCE FOR THE FUTURE

VENLYS Maritime Specialisation Services is the Greek leading company for safety culture/climate mapping and assessment, safety benchmarking and enhancement tools, resilience analysis and proposals, human element performance studies and training (behavior competencies – Soft Skills), and strategic crisis and reputation management.

VENLYS specialises in assessing human factor parameters and behaviors and studying its performance records and drafting effective solutions for safe and efficient working environment(s).

VENLYS Maritime is also a strategic partner of the London-based Navigate Response, a major crisis communications and media services network for the international shipping, ports and offshore industries.

The VENLYS team is introducing innovative ways and tools to ensure safety in the maritime domain; shifting the definition and practical application of safety from ‘as few things as possible go wrong’ (SAFETY-I) to the visionary safety perspective of ‘as many things as possible go right’ (SAFETY-II) is our way of dealing with marine and occupational safety, is our way of problem-solving. Providing, supporting and enhancing safety in the maritime domain has always been one of the greatest challenges for ship operators; let’s take care of these matters in a modern and proactive manner!



www.venlys.com



www.w.tototheo.com

Tototheo Maritime, based in Limassol, Cyprus has 30 years’ experience servicing shipping and other industries with dedicated support in mobile marine communications and electronic services.

With a deep understanding of the industry and the dynamic environment in which our customers operate, we take our role as their technology partner very seriously. A key part of the relationship with customers is Tototheo’s underlying desire to listen to what clients need. Tototheo Maritime is one of the few providers with Inmarsat Tier1 and GX-Super VAR capacity worldwide.

Coupled with its commitment to offering advanced, continuous (24/7) support and services, Tototheo Maritime is a firm believer in ethical business practices, making the company a trusted long-term partner for many clients.

Tototheo Maritime is a reputable company with exceptional support for company and ship.

BRONZE SPONSORS



www.american-club.com

The American P&I Club

Founded in New York in 1917, and having recently celebrated 100 years of service to the global maritime community, the American Club is the only P&I mutual domiciled in the Americas. Part of the International Group, it offers full mutual cover for Protection and Indemnity, Freight, Demurrage and Defense risks, fixed premium insurance for smaller tonnage through Eagle Ocean Marine, as well as Hull and Machinery cover through its subsidiary, American Hellenic Hull Insurance Company Ltd. Having in recent years grown and internationalized its tonnage, the Club has a truly global reach. In addition to their headquarters in New York, the Club's Managers, Shipowners Claims Bureau, Inc., have operations in Houston, London, Piraeus, Limassol, Shanghai and Hong Kong. Winner of the Lloyd's List North American Maritime Services Award for 2016 and the Seatrade "Investment in People" Award for 2017, the Club prides itself on its exceptional service resources. Its management staff, available 24 hours a day, include lawyers qualified in many jurisdictions, licensed mariners and other experts, able to communicate in no less than eleven languages. The Club also boasts an unsurpassed safety and loss prevention program. Its rich reserves of dedicated expertise enable it to typically exceed the service expectations of shipowners and charterers both large and small.

BUREAU VERITAS

Established in 1828, Bureau Veritas Group- a world leader in classification, certification, laboratory testing & inspection services- nowadays employees more than 74,000 experts in about 1,400 offices and laboratories worldwide, offering innovative services to 400,000 clients, in order to ensure that assets, products, infrastructure and processes meet applicable standards and regulations on quality, health and safety, environmental protection and social responsibility, operating a coherent Network of 2,300 highly qualified marine surveyors and experts, specialized in safety, security & environmental protection related rules and standards-, stretching over 180 survey stations in 90 countries. Bureau Veritas also develops R&D programmes with a high level of expertise in hydro-structure evaluation through risk management and digital transformation techniques.



www.bureauveritas.gr

BRONZE SPONSORS

MOORE STEPHENS

MOORE STEPHENS

<http://greece.moorestephens.com/>

Moore Stephens has been closely associated with Greek shipping for 55 years, being the first international accounting firm to be established in Greece, back in 1963. In our long association with the shipping industry, Moore Stephens has accumulated unparalleled depth of knowledge and breadth of experience in shipping. Proud of our name, history and core values of respect and integrity, we chose to invest in long-standing relationships with our clients by providing truly bespoke professional services in accounting, audit, taxation, advisory, consulting, IT and outsourcing.

Moore Stephens Greece is an independent member firm of Moore Stephens International Limited, comprising 614 offices of 271 independent member and correspondent firms across 112 countries throughout the world.

UK P&I Club

UK P&I Club is a leading provider of P&I insurance and other services to the international shipping community. Established in 1865, the UK P&I Club insures over 240 million tonnes of owned and chartered shipping through its international offices and claims network. 'A (Stable)' rated by Standard & Poor's with free reserves and hybrid capital of \$597m, the UK P&I Club is renowned for its specialist skills and expertise that ensure 'best in class' underwriting, claims handling and loss prevention services.

UKDC
UK DEFENCE CLUB

www.ukdefence.com

UK P&I CLUB



www.ukpandi.com

The UK Defence Club

The UK Defence Club provides cover to ship owners and operators for legal and other costs incurred in relation to disputes that are uninsured. The largest defence club in the world with over 3,800 entered ships (182 million GRT), the Club has an illustrious heritage, having been involved in many of the leading cases affecting the maritime industry over the last 125 years.

BRONZE SPONSORS



www.vernicostugs.gr

VERNICOS TUGS & SALVAGE

Vernicos Tugs & Salvage is recognized as Greece's leading salvage & towage operator, offering services to all major Greek Ports and Mediterranean sea for more than 150 years.

NICOLAS E. VERNICOS Shipping Co SA is the oldest Greek salvage & towage company, established in Constantinople in 1851, operating with its present name since 1886.

The Company operates one of the largest and most powerful fleets in the Eastern Mediterranean, assisting hundreds of ships entering and leaving Greek ports and refineries.

The mission of Vernicos Tugs & Salvage is to serve part of the global merchant marine fleet, approaching Greek ports and refineries, and transit the eastern Mediterranean with safety, in order to protect our valuable environment.

We pride ourselves in our tradition, since our establishment with attention to detail and fulfill our commitments to our clients

MARITA HELLAS

With more than 45 years of experience Marita Hellas has developed a wide range of safety products & services.

Product portfolio includes :

Marine Evacuation Systems (MES)

- Liferafts
- Fire Fighting Equipment
- Personal Lifesaving Equipment (LSA) for total safety solutions on board, for all kinds of vessels.
- Marita Hellas SA is an authorized representative and distributor of the Survitec, a trusted market leader in the safety and survival solutions arena. Survitec Group brings together best in class brands such as :
 - RFD
 - SurvitecZodiac
 - DSB
 - Beaufort
 - Eurovinil
 - Crewsaver
 - Elliot
 - RFD Toyo and other reputable brands for quality, design & innovation.



www.maritahellas.gr

High standard services such as inspections, maintenance & repair of safety equipment are operated by our continuously trained technical staff at Marita Hellas authorized service station suitably designed and equipped for satisfying the highest requirements of our customers 24/7.

BRONZE SPONSORS

THE SWEDISH CLUB



www.swedishclub.com

The Swedish Club is a leading marine insurer providing cover to some of the largest ship owning companies in the world. Through the Club's comprehensive approach and diversified offering it has developed a level of competence in risk management, claims handling, underwriting, technical services and loss prevention that few other insurers can match. This expertise is reflected not only in the way The Swedish Club handles and resolves existing claims, but also in how the Club monitors industry developments in order to prevent future claims and provide insurance solutions for new risks.

The Club has maintained close links with Greek shipowners for much of its recent history and values the relationship it has built up with this important shipping centre.

BLUE PLANET SHIPPING LTD

Blue Planet Shipping Ltd (BPS) was established and based at Piraeus since 1996, and presently managing 14 Dry Bulk Carriers.

Fleet is consisting by

1. 4 Supramax vessels built in China, of which 5 were delivered in 2003 and 1 in 2004, and were registered under Cyprus and Greek Flags, plus
2. 1 New Building Post Panamax Bulk Carrier in China and vessel delivered to her owners in 2013 under Cyprus flag too.
3. 3 Ultramax New Building in China of which the first was delivered in January 2017 and 2nd was delivered in January 2018 and one last resale delivered July 2018 all registered under Marshall Islands Flags
4. 6 Kamsarmax resales from Jiangsu Newyangzi Shipyard in China of all have been delivered between September 2016 – July 2018, all registered under Marshall Islands Flag

The company comprises the following

Departments in Piraeus:

- Crew Dept
- Accounting Dept
- Technical & Supply Dept
- Operations Dept

also

Victoria Steamship Shipping Company Limited, London, BPS's appointed Agents and Brokers in the United Kingdom and overseas, acts for BPS in respect of Chartering, Legal Sale, Purchase and Insurance matters.



www.blueplanetshipping.gr



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V.Ships

www.vships.com

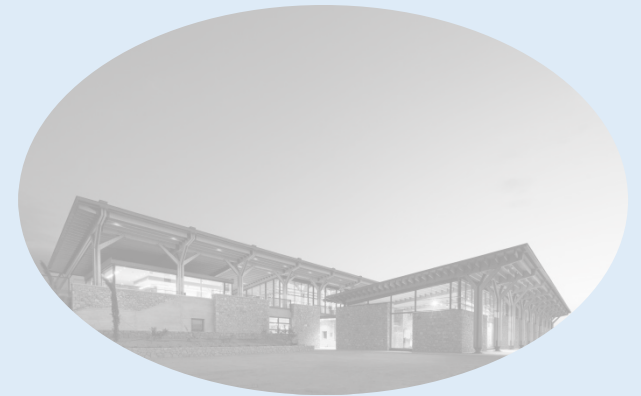


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DECISION MAKERS WEEKEND**

**CHIOS, 21-23
SEPTEMBER
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PIRAEUS CHAMBER OF COMMERCE & INDUSTRY



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Δήμος Χίου

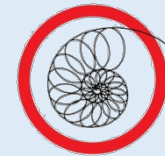


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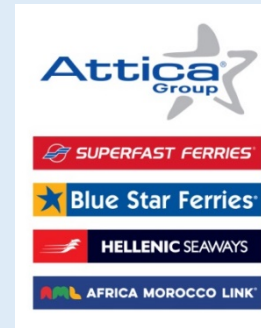
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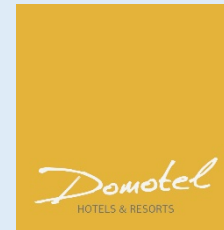
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NAVIGATOR FORUM COMPANY PROFILE

NAVIGATOR SHIPPING CONSULTANTS is successfully offering high quality services to all Greek-based Shipping Companies by exclusively representing in Greece the most distinguished Service Providers of the International Maritime Industry such as Towing Companies, Shipping Agencies and the DA's processing Company, DIABOS.

Through a sophisticated marketing plan, NAVIGATOR has over the last 26 years established a vast network among the Decision Makers of the Greek and International shipping community, always aiming at creating and expanding business opportunities.

For more information, kindly visit: www.navigatorltd.gr

Capt. Dimitris
Bezantakos
President



Danae
Bezantakou
CEO

NAVIGATOR FORUM INFORMATION

Mrs. Danae Bezantakou

CEO

Navigator Shipping Consultants

Mrs. Evanthia Tsekou & Mrs. Tzina Kostarellou

Persons in charge for Navigator Forum

NAVIGATOR SHIPPING CONSULTANTS LTD

T: +30 210 6234 000

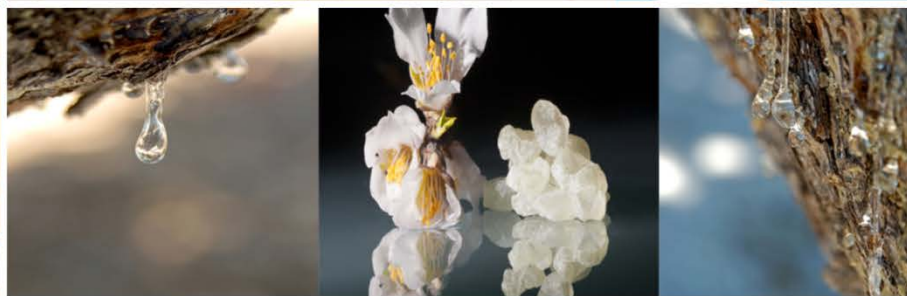
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